

**ANGEL INVESTING – AN OVERVIEW
AGENDA**

**Rollins College
Crummer School of Business
October 25th, 2007**

- 7:30 – 8:00 **Registration & Continental Breakfast**
- 8:00 – 8:25 **Welcome and Opening Remarks**
Kirstie Chadwick, Director & CEO – UCF Venture Lab
- Session I**
8:25 – 9:00 **PowerPoint Presentation/Q&A – How Angel Financing Fits In**
John May – Founder & Managing Partner, New Vantage Group
- 9:00 – 9:25 **Panel #1 – Is Angel Investing Right for You**
John Fremstad, Vice President Orlando EDC – moderator
John May – Founder & Managing Partner, New Vantage Group
John Mathis, Managing Partner, Harbor View Partners/Springboard Capital
Lee May, Emergent Growth Fund
- 9:25 – 9:55 **Panel #2 – Angel Portfolio Strategy**
John Fremstad, Vice President Orlando EDC – moderator
John May – Founder & Managing Partner, New Vantage Group
John Igoe – New World Angels
Trevor Brewer – Foley & Lardner
- 9:55 – 10:15 **Break**
- Session II**
10:15 – 10:40 **PowerPoint Presentation – Overview of Due Diligence**
John May – Founder & Managing Partner, New Vantage Group
- 10:40 – 11:10 **Panel #3 – Discussion of Due Diligence**
David Blumberg – Winter Park Angels - moderator
John Mathis, Managing Partner, Harbor View Partners/Springboard Capital
Angel Panelists To Be Announced
(**IP legal expert** name and firm name)
- Session III**
11:10 – 12:00 **Panel #4 – Structuring the Deal**
John May – Founder & Managing Partner, New Vantage Group
Angel Panelists To Be Announced
Mike Kazban - co-founder of Vivace Networks

Dan Rua – Inflexion Venture Capital Partners
Trevor Brewer – Foley & Lardner

12:00 – 1:00

Lunch

Session IV

1:00 – 1:30

PowerPoint Presentation – Valuation Methodologies

John May – Founder & Managing Partner, New Vantage Group

Explanation of Valuation Exercise – (lead instructor name)

Move to Breakout Rooms at 1:30

1:30 – 2:50

Break-out Group Case Discussions

Case # 1 – Gunner Circuits, (room name)

Coach: Mike Kazban - co-founder of Vivace Networks

(**observer** name and affiliation)

Case # 2 – Axado Pharmaceuticals, Inc., (room name)

(**coach** name and affiliation)

(**observer** name and affiliation)

Case # 3 – Analytic, Inc.

(**coach** name and affiliation)

2:50 – 3:10

Break-out Group Case Presentations

Valuation Presentations by a representative from each group

3:10 – 3:30

Panel #5 – Discussions of Case Studies and Valuation

David Blumberg – Winter Park Angels - moderator

Coach: Greg Fraser – Founder & CEO, Faro Technologies

3:30 – 3:45

Break

Session V

3:45 – 4:00

PowerPoint Presentation– The Post Investment Relationship

John May – Founder & Managing Partner, New Vantage Group

4:00 – 4:45

Panel #6 – The Post Investment Relationship

John May – Founder & Managing Partner, New Vantage Group

Angel Panelists To Be Announced

Greg Fraser – Founder & CEO, Faro Technologies

Financial CFO Advisor – To Be Announced

Trevor Brewer – Foley & Lardner

4:45 – 5:00

Closing Comments

John May – Founder & Managing Partner, New Vantage Group

Seminar Evaluation and PAI Products Update

5:00 – 6:00

Cocktail Reception with Speakers and Participants